

November 28, 2023

Thank you for your participation and support of the Regional Affiliate Certificate Group during 2023. We hope that the savings and service provided by American Green, our group manager, have been of value to you during the recently concluded year.

Unfortunately, increased costs have again forced RACG to increase pricing for this coming year. Effective January 1, 2024, the annual participation fee is being increased by \$100 to \$1895 per year. With open market FSC Certification costs for companies under \$5 million remaining in the \$4,000-5,000 per year range, participation in RACG continues to be a good value.

As reported last year, we continue to voice our concerns to FSC regarding their requirement to submit financial statements and supply policies. FSC's insistence on submitting these documents has been a major contributor to companies leaving RACG, and a significant factor driving increased costs.

RACG, along with other organizations, has been petitioning FSC to increase the sales threshold for group participation from \$5 million/year to \$10 million. If successful, this would increase group participation and lower costs. More on this to follow.

Thank you again, and please do not hesitate to call if you have any questions.

Yours very truly,



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